

Shell Net Profit Work Paper	GL #7	2005 12 Mos	2006 9 Mos	Net Profit %	Net Profit culation	Net Profit %	Net Profit culation
Gross Profit		Dollars	Dollars	%	%	%	%
Gasoline		\$254,890	\$178,337	31.51% ##	32.84% ##		
Other - Diesel, Kerosene		\$238,932	\$146,146				
Inside		\$280,750	\$198,077				
Car Wash		\$33,550	\$18,984				
Money Order		\$795	\$1,482				
Total Gross Profit		\$808,917	\$543,026				
Total Operating Expenses		\$649,540	\$490,093				
Net Operating Expenses				##			##
Allocation by Gross Profit %							
Other Expenses							
Gasoline Freight Only		\$32,892	\$22,713	##			##
Total Operating Expenses		\$682,432	\$512,806	##			##
Net Profit for Gasoline				##			##
Total Gasoline Gallons Sold		1,411,699	974,824				
Gasoline Only							
Net Profit per Gallon		\$0.012274	-\$0.005467				
Total Non Shell Product Sold		203,608	210,983				
Net Profit for Non Shell Product		\$2,499	-\$1,153				

Shell Net Profit Work Paper	GL #9	2005 12 Mos	2006 9 Mos	Net Profit %	Net Profit % Iculat
Gross Profit					
Gasoline		\$12,265	\$85,636	41.84% ###	59.85% ###
Other - Diesel, Kerosene		\$0	\$0		
Inside		\$17,046	\$57,443		
Car Wash		\$0	\$0		
Money Order		\$0	\$0		
Total Gross Profit		\$29,311	\$143,079		
Total Operating					
Expenses		\$109,683	\$293,773		###
Net Operating Expenses					
Allocation by Gross Profit %					
Other Expenses					
Gasoline Freight Only		\$5,052	\$23,728	###	###
Total Operating Expenses		\$114,735	\$317,501	###	###
Net Profit for Gasoline				###	###
Total Gasoline Gallons Sold		288,678	1,355,917		
Gasoline Only					
Net Profit per Gallon		-\$0.134001	-\$0.084018		
Total Non Shell Product Sold		139,108	1,004,759		
Net Profit for Non Shell Product		-\$18,641	-\$84,418		

[illegible]

